



Construct

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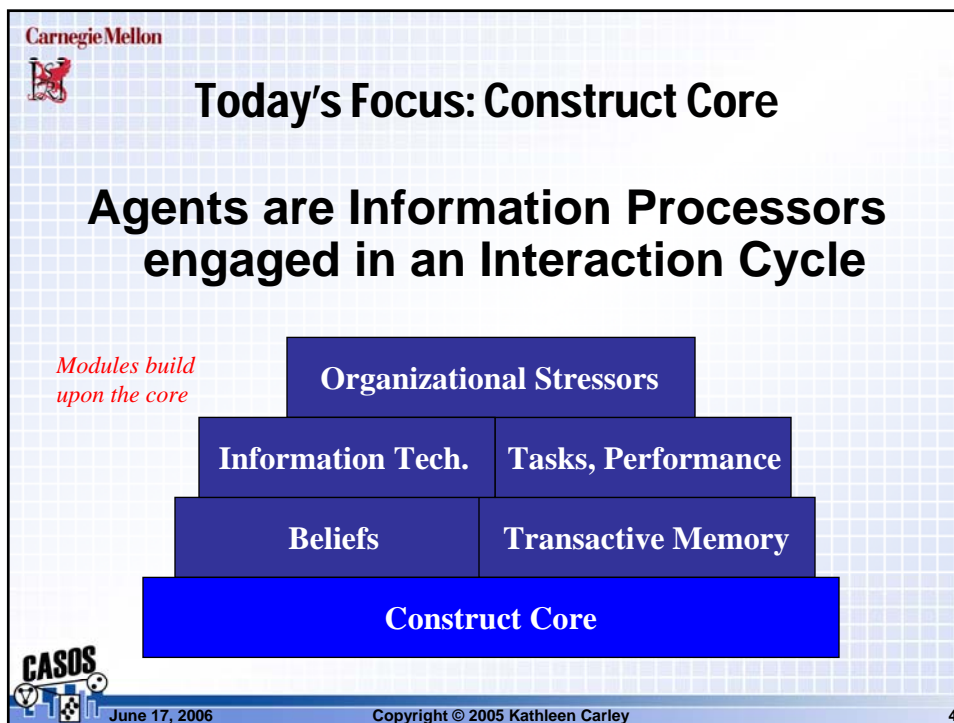
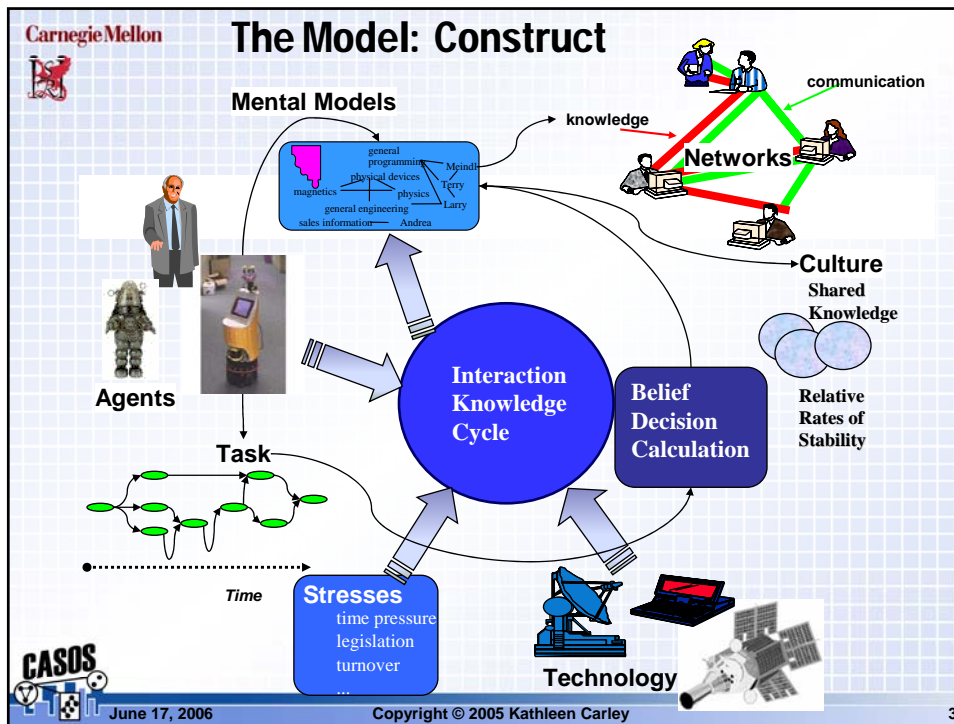
Construct

- Multi-agent network simulation containing a collection of models for examining information diffusion, social influence, belief formation and social change
- Construct is built on several well-known theories
 - Structuration¹
 - Social Information Processing²
 - Social Relativity³
 - Symbolic Interactionism⁴
 - Social Influence⁵

¹ Giddens (1984) ² Salancik and Pfeffer (1978) ³ Festinger (1954)

⁴ Manis and Melzer (1978) ⁵ Freidkin (1998)







Using Construct

- Modelers need to have an understanding of their data, the organization and the scenario they are modeling
- Modeling expertise is required to run Construct effectively



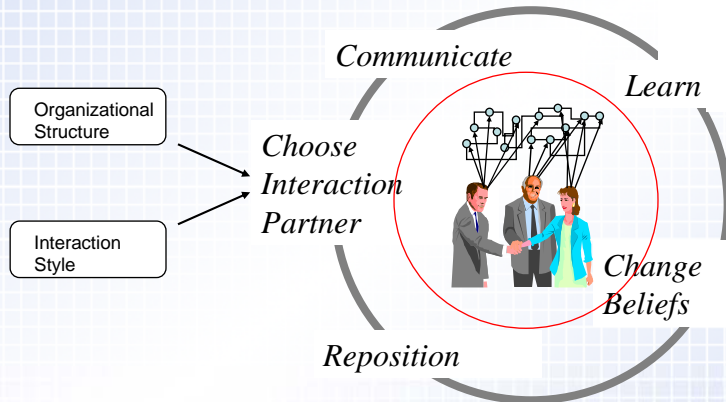
Agenda

- **Construct Core**
 - Two Basic Representations:
 - Agents and Knowledge
 - Agent interaction mechanism
 - Commonly used output measures
 - Input and Analytic levels
- Validation
- Natural Evolution and Strategic Intervention





Construct Core



Agent are Information Processors

- Agents are defined as information processors
 - Agent types differ on their ability to process information.
- Agents vary on a combination of 5 information processing dimensions
 - Initiate
 - Send
 - Sending availability
 - Receive
 - Receiving availability





Agent Types and Information Processing Capabilities

Agent	Initiate	Send	Sending Availability	Receive (Learn)	Receiving Availability
Humans	Yes	Yes	1:1	Yes	1:1
Book	No	Yes	1:N	No	n/a
Flyer (5 fact limit)	No	Yes	1:N	No	n/a
Avatar	Yes	Yes	1:N	No	n/a
Database	No	Yes	1:N	Yes	1:1

These are typical agent types but the user can custom define their own agent types



Knowledge Types

- Facts
- Transactive Facts
- Beliefs
- Transactive Beliefs





Knowledge Representation

- Knowledge is represented as a bits in a binary string, AK_{ik}
- Each agent has their own binary string, *If $AK_{ik}=1$ i knows k , else 0*
 - 1 = agent knows that bit of knowledge
 - 0 = agent does not know that bit of knowledge

0 1 0 1 1

Agent binary string

Complex knowledge
= more bits



Agent knows bits 2,4 and 5



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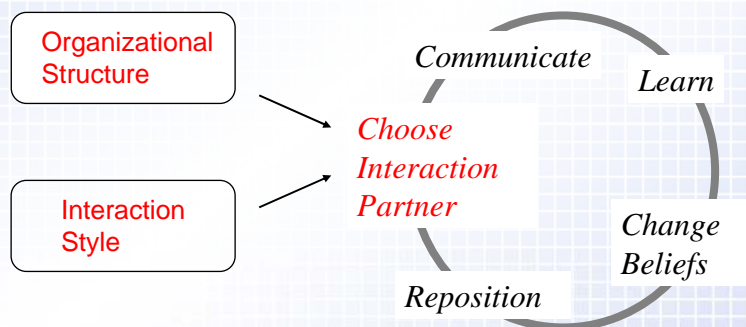
Determining Interactions

- Agents choose interaction partners based on a probability of interaction
 - There is a probability for interaction between each pair of agents
 - An initiator agent is selected at random
 - The initiator (sender) chooses an agent to communicate with (receiver) based on the highest interaction probability relative to the initiator agent
 - Once communicating, the agents are then busy and unavailable for further interactions that timeperiod
 - If the receiver is busy, the sender then tries to communicate with the agent with the next highest probability of interaction
 - These two defaults are modifiable



Probability of Interaction

- Probability of Interaction is determined by an equation which takes into account the interaction style and organizational structure





Structure and Interaction Style

- Organizational Structure
 - Knowledge network
 - Task network
 - Geographical distance network
 - AxA network (Friendship, Advice...)
- Interaction Style
 - Relative Similarity – similarity of agents in the graph
 - Relative Expertise – dissimilarity of agents in the graph
 - Relative Distance – path closeness of agents in the graph



Relative Similarity and Expertise

- Relative similarity
How much I shares with J divided by
how much I shares with all others

$$RS_{ij} = \frac{\sum_{k=0}^K (S_{ik} * S_{jk})}{\sum_{j=0}^I \sum_{k=0}^K (S_{ik} * S_{jk})}$$

- Relative expertise
How much I thinks J knows that I does
not know divided by how much I thinks
all others know that I does not know

$$RE_{ij} = \frac{\sum_{k=0}^K (X_{jk})}{\sum_{j=0}^I \sum_{k=0}^K (X_{jk})}$$

- Mix of both RS and RE





Structure + Interaction Style

- Relative Similarity
 - Relative similarity of knowledge network
- Relative Expertise
 - Relative difference of knowledge network
- Shared Work
 - Relative similarity of task network
- Socio-demographics
 - Relative similarity of demographic attributes
- Physical Distance
 - Relative closeness of physical distance
- Social Distance
 - Relative closeness of AxA graph distance



Combining Influences

Probability of Interaction = w Relative Similarity
+ w Relative Expertise + w Shared Work +
 w Socio-demographics + w Physical Distance +
 w Social Distance

$$\sum w = 1$$



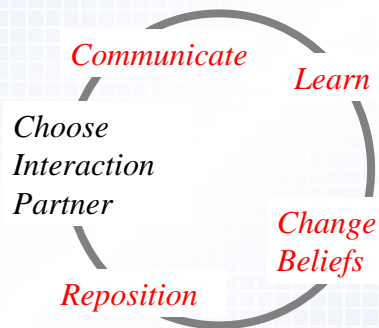


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Interaction Cycle





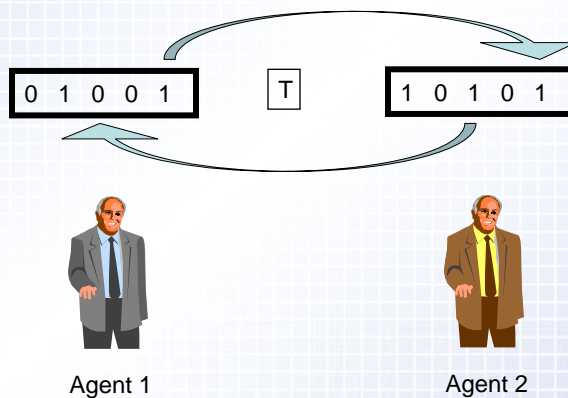
Interaction: Communicating Knowledge

- When two agents interact
 - If agent i can send
 - They select message to communicate from the knowledge they have
 - Message = 1 “knowledge”
 - All knowledge is equally likely to be selected for communicate (default) or weights can be set
 - If agent j can receive
 - They receive the communicated knowledge
 - If the agent did not have the communicated knowledge then they learn a new fact or update beliefs



Interaction Cycle Knowledge Exchange

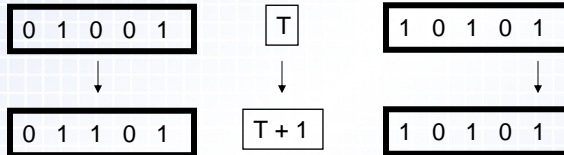
At time T, Agent 1 and 2 interact





Interaction Cycle Knowledge Exchange

At time T, Agent 1 and 2 interact



Agent 1
learned
something
new



Agent 1

Agent 2
did not
learn
something
new

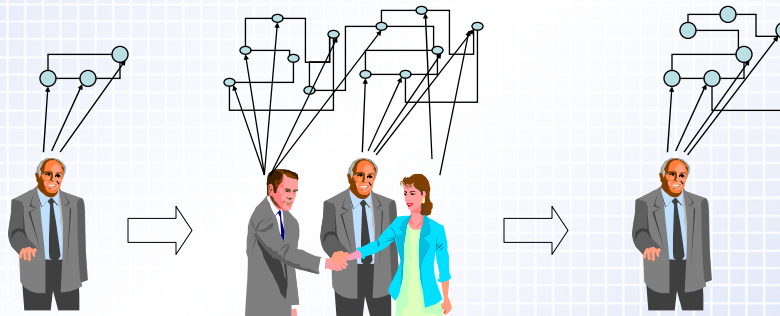


Agent 2



Agents in the Cycle

Initial opinion + Agent interactions = New opinion



Prior History

Social Relativity

Social Info. Processing

Structuration

Symbolic Interactionism

Social Influence





Repositioning

- As agents learn they can change their status in the network
 - E.g. novice to expert
- As agents learn or update their beliefs they can subsequently change who they are more likely to interact with
 - E.g I'm was like Joe yesterday but I am more like Mary today
- As agents change status and interaction partners they can change their position in the network
 - E. g. become more central



Agenda

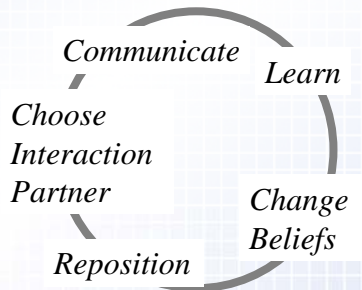
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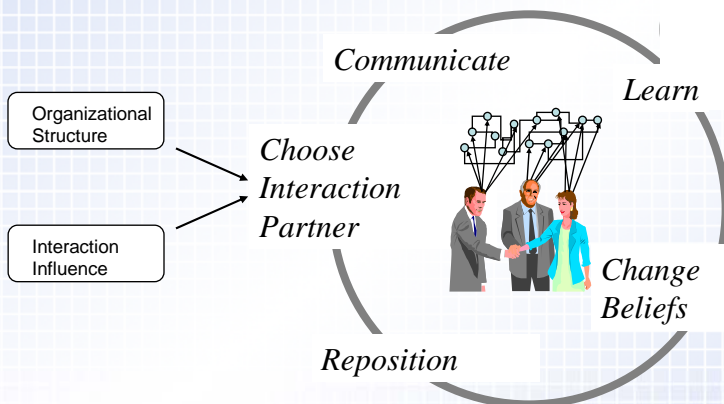


Moderators of the Interaction Cycle

- Forgetting - decreases overall learning
- Access - interaction choice constraint
- Selective Attention – limits usage of knowledge string



Construct Core





Another Way to Look at It

MOTIVATION

$$\text{ProblInteract}_{ij}(t) = \frac{\text{SharedFacts}_{ij}(t)}{\sum_{h=1}^I \text{ShareFacts}_{ih}(t)}$$

ACTION

$$\text{Interact}_{ij}(t) = f(\text{Availability}_i(t), \text{ProblInteract}_{ij}(t))$$

$$\text{Communicate}_{jik}(t) = f(\text{ProblInteract}_{ij}(t), \text{Known}_{jk})$$

ADAPTATION

$$\text{Known}_{i^*}(t+1) = \text{Facts}_{i^*}(t) + \text{Communicate}_{jik}(t)$$



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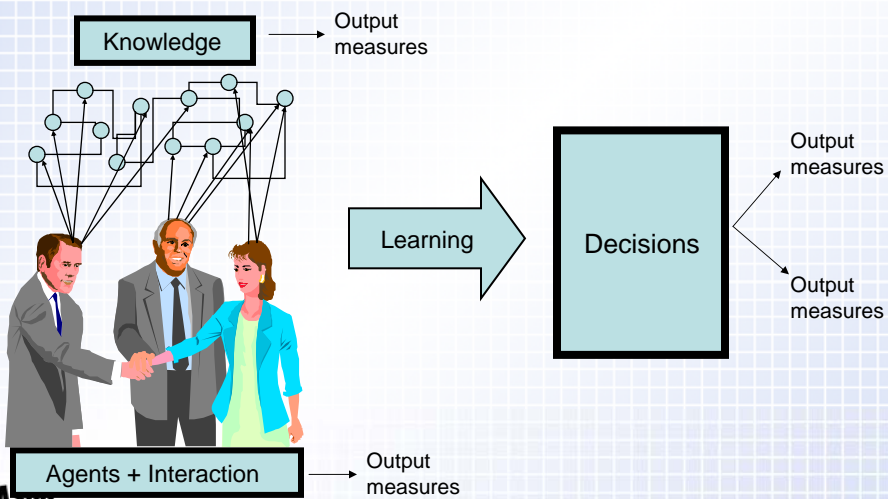


Output Measures Commonly Used

- Diffusion – the percentage of total agents who know a particular bit of knowledge
 - Learning and Performance
- Consensus – the average agreement among all agents doing the voting task
- Beliefs – the average number of agents to hold a particular belief
- Social Network Statistics (using ORA)



Construct Output





Levels of Analysis

- Multiple levels of analysis possible
 - Top management
 - Group/team
 - Overall organization
- Multiple levels of input data possible
 - None
 - Just group/cultural parameters
 - High level indicators
 - Detailed knowledge networks
- Level of data influences specificity of predictions generated in analysis

*Nodes are DMU's
people
agents
groups
organizations*



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Construct Validated

- Carley (1990)
- Carley and Krakchardt (1996)
- Carley and Hill (2001)
- Schreiber and Carley (2004)



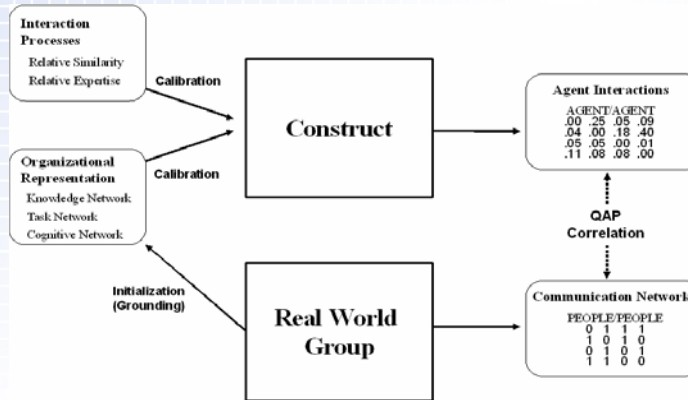
Validating Construct

- Computational models of organizational systems
 - Intent is to represent a real-world system
- Validation
 - The process of determining how well a computational model represents the system under study
- Goal – Validate Construct against real-world system data
 - Focus – Interaction networks
 - Knowledge diffusion, belief formation depends on interactions
- A caveat
 - Validation is not absolute; only degree
 - Computational models are approximations





Calibrated Grounding



Validation Datasets

Name	Group Size	Organizational Representation
Aeronautics A	13	K, CK
Aeronautics B	10	K, CK
Professional Association	11	K, CK
University	13	K, CK
Consulting Firm	9	K, CK
Concurrent Engineering Team	19	K, CT
Software Company	16	K, T
Battle Command Group A	206	T
Battle Command Group B	156	T





Validation Results

Organization	Organizational Representation			
	Knowledge Network	Cognitive Knowledge Network	Cognitive Task Network	Task Network
Aeronautics A	----	V		
Aeronautics B	----	----		
Professional Assoc.	----	V		
University	V	V		
Consulting Firm	V	V		
Concurrent Eng. Team	V		V	
Software Company	----			V
BCG A				V
BCG B				V



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Natural Evolution and Strategic Intervention

- Natural Evolution
 - How does the network evolve given a set of inputs based on real-world data collection and observation?
- Strategic Intervention
 - What impact does a change to the initial parameters or graph input have on network evolution?



Terrorist Example

